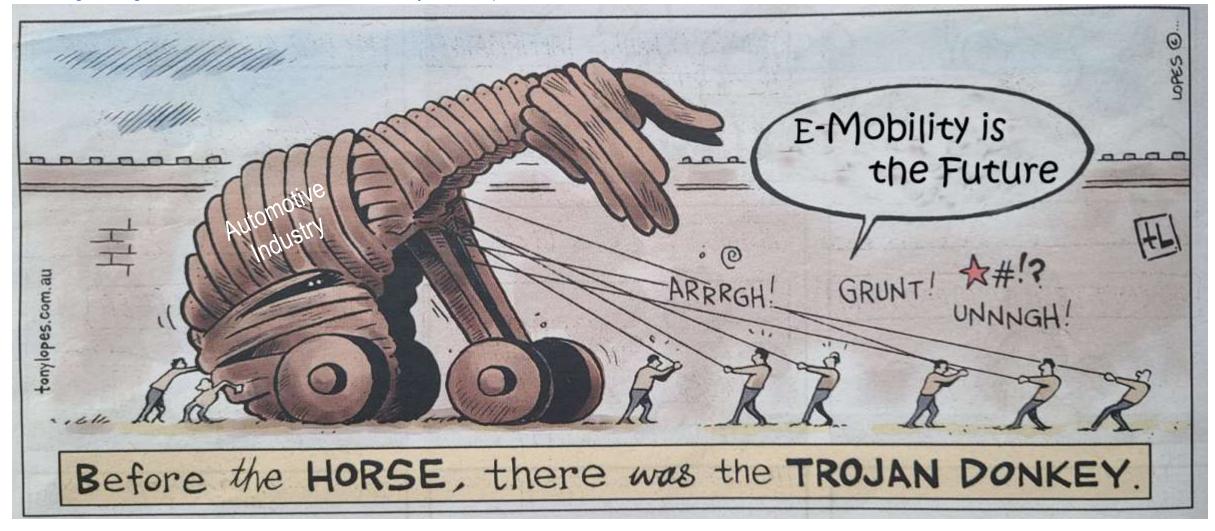




e-Mobility was (and still is) a complete technology transformation. How do we get our people on board?

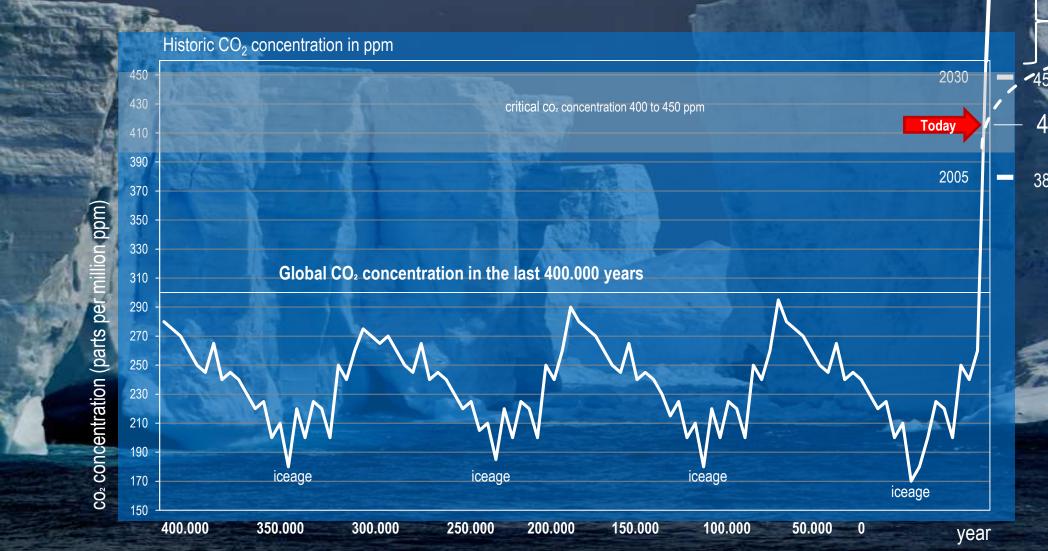
The beginning was difficult also in Germany / Europe!

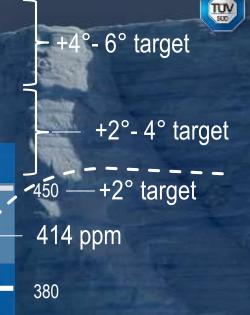


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### The climate change problem remains!

As a rule of thumb: Sea level rise is very similar to temperature rise in m with a time delay!









Tipping points are very close: After surpassing tipping points the changes are irreversible (melted greenland ice, melted large parts of antarctica, unfreezing permafrost)

Lead to increased:

Weather extrema – tropical storms with extreme wind speeds, flooding, droughts

Sea level rise — up to 7m within this century (Bangkok is 1.5m above sea level, Jakarta is at sea level)

Reduced food production – some regions will lose the ability to grow food at all, others have to change

Marine life will change dramatically, coral reefs are dying above 2 degrees rise, reefs are important fish breeding grounds

# 10 Years of E-Mobility in TÜV SÜD!













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CONSUMER:

PV is already today the cheapest eletricity, about 0.9 TBaht/kWh Full "tank" = 45 TBaht





@ PV 1.5 kWp (12-14 sqm)

Invest: 2500 US\$

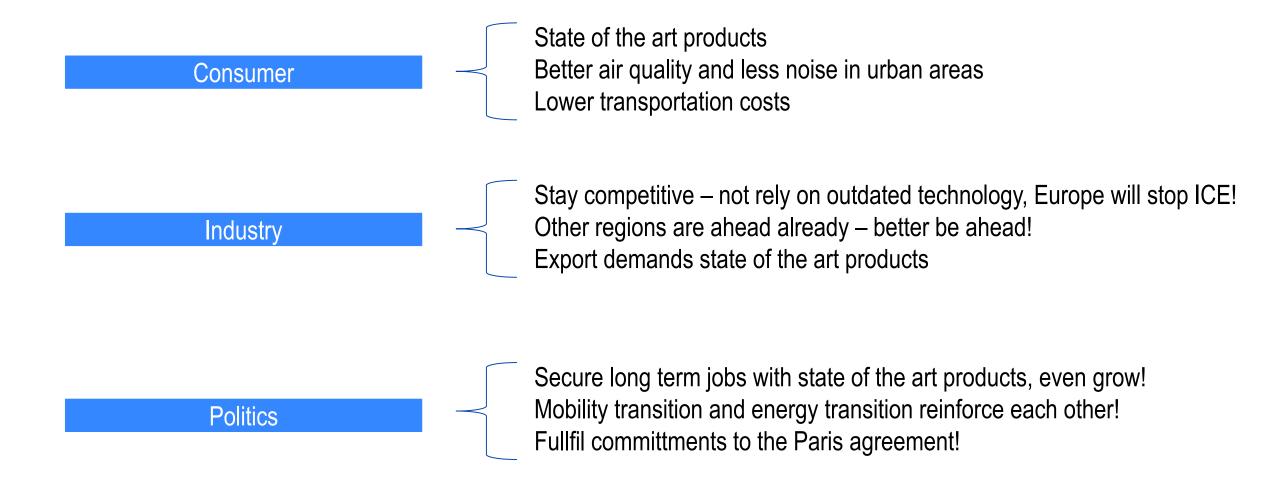
= 10,000 km/a

@ no fuel cost for 25 years!





## Three further very good reasons for electric mobility in Thailand/ASEAN:



### Why Battery Testing?



Thailand/ASEAN/India has to catch up with global players! In a relatively short time frame!

# Safety

# Performance

# Quality

Nobody should get hurt!

Even in severe accidents!

People in ASEAN are very superstitious!

Early adoptor market is over already!

Customers expect mature products!

Customer want higher performance than with ICE cars!

Quality must be superior to ICE!

New players have to be especially sensitive – reputation means success

Customers are not very forgiving! Low quality/performance – low credibility



### Two automotive and EV/battery labs in Thailand – Full R100/R136 coverage & way more!

In partnership / cooperation with Thai Automotive Institute (TAI) and TÜV SÜD – Ready in the course of 2021

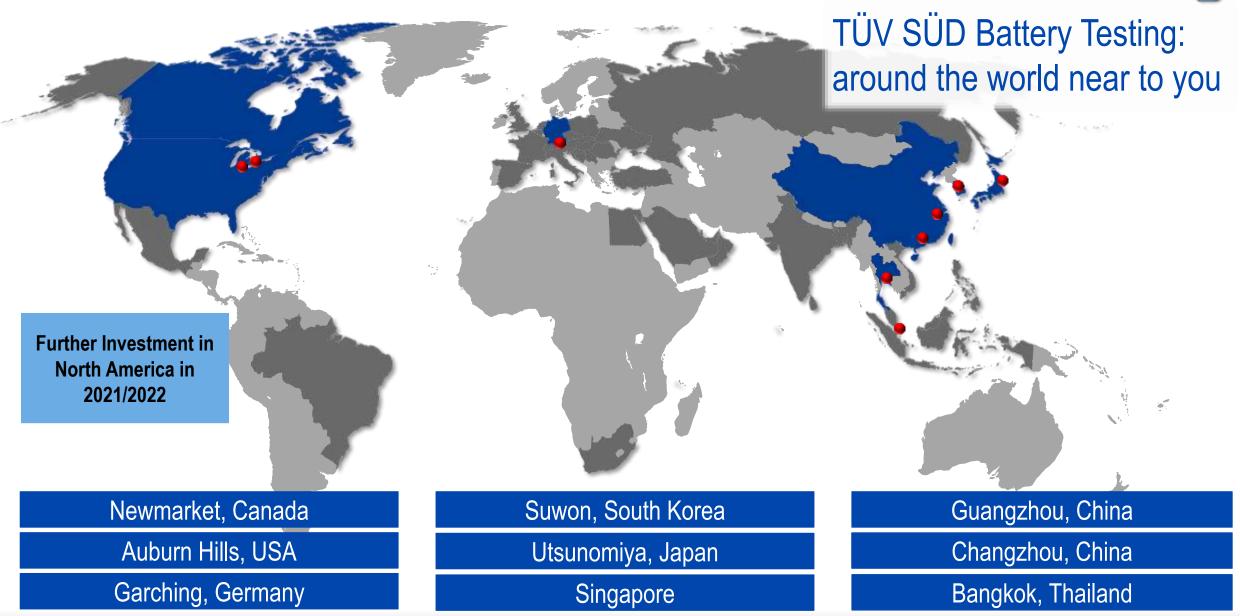


TÜV SÜD own (automotive testlab / battery lab) Ready since June 2021!

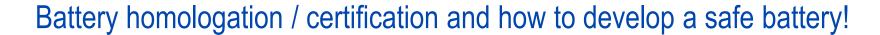


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TÜV SÜD | Battery Testing 6/24/2021 10

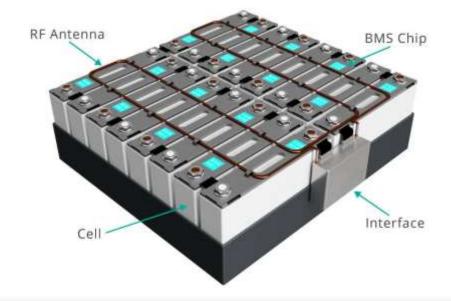




Regulations (e.g. R100 type approval)

#### **Industry standards**

(e.g. national automotive standards like VDA)



#### **Vehicle manufacturer standards**

Q.

**Product Liability** 

&

**Quality Management** 

&

Quality Improvement! (China, ASEAN, India)

Custom Tailored Testing Requirements
Highly Flexible Tests, Highly Customized Tests

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### We also prepare for the next level in ASEAN: 2nd life – 3rd life and stationary applications

1st life



EV or PHEV

2nd life





Revised battery / slightly reduced performance

2nd or 3rd life

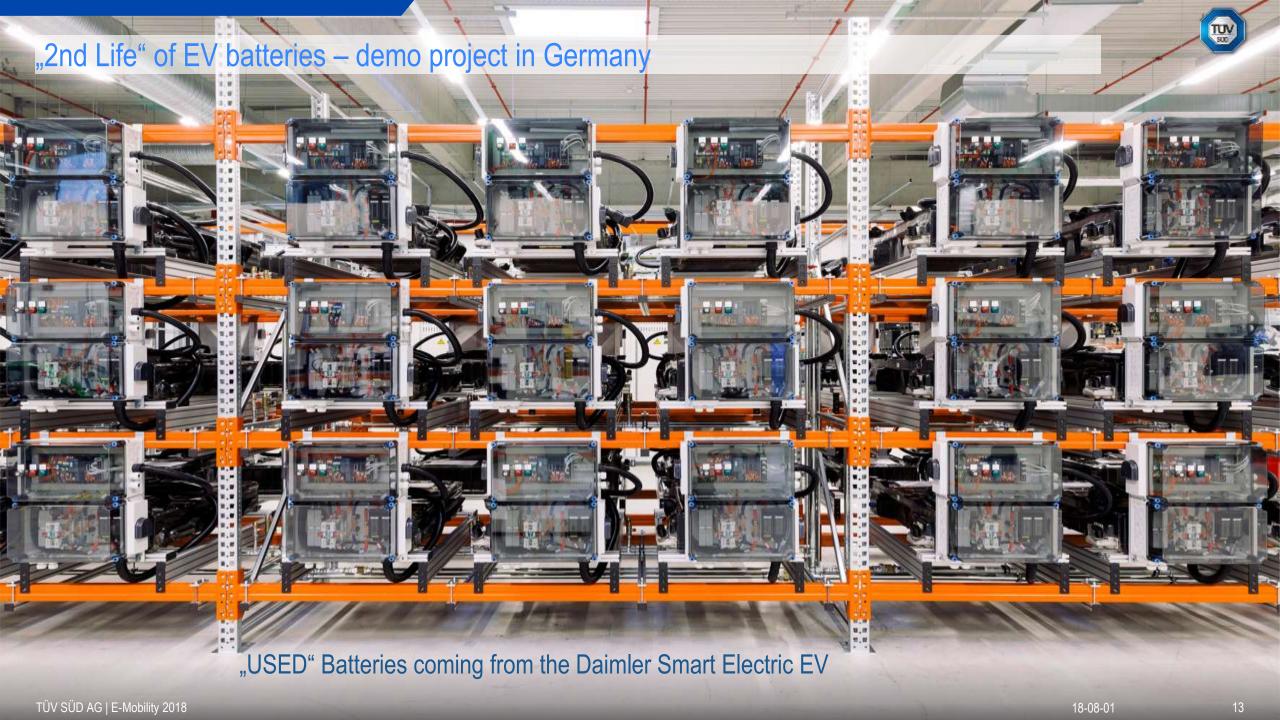
d life End of Life

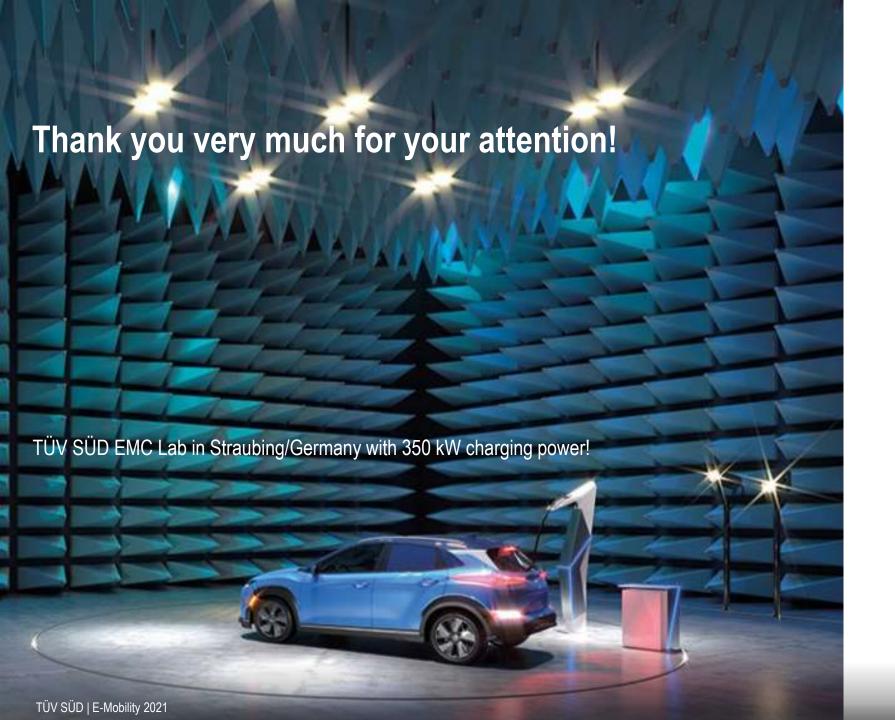




REES –grid connected or residential (outside)

Recycling







#### **Contact us:**

www.tuv-sud.com/e-mobility

Volker.Blandow@tuvsud.com

#### For a Safer and Greener ASEAN!

① (tuvsud

n linkedin.com/company/tuvsud

youtube.com/tuvsud





WHY – e-mobility in Thailand / ASEAN?

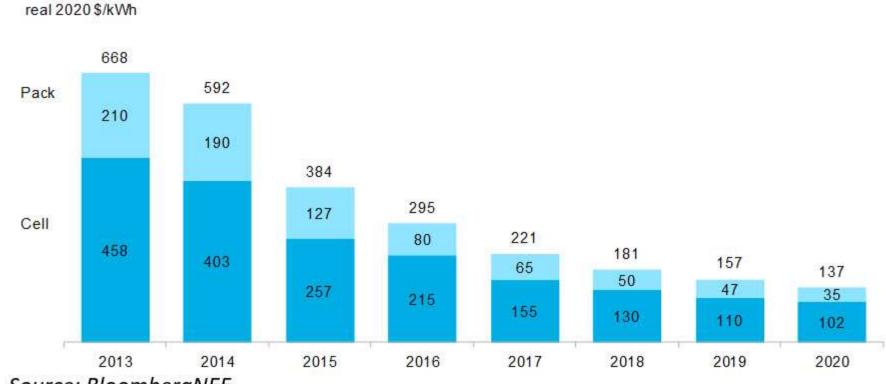
WHY – is battery testing essential for ASEAN and essential for the market success?

WHY – doing it with TÜV SÜD?



# Battery cost development - Tesla promised another 50% cost reduction by 2023!

Figure 1: Volume-weighted average pack and cell price split



Source: BloombergNEF

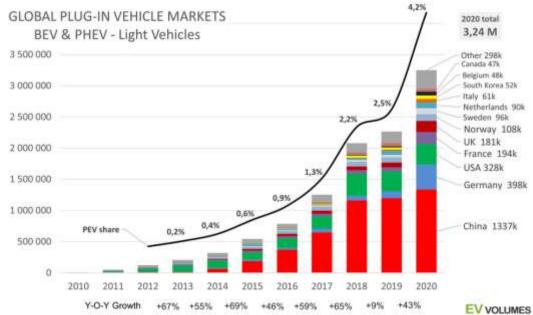


TUV

4000 Taxi Chargers in Shenzhen – Most drivers never drove a gasoline vehicle! (17.000 electric buses in Shenzhen and Guangzhou)



#### The global EV market is growing steady and solid



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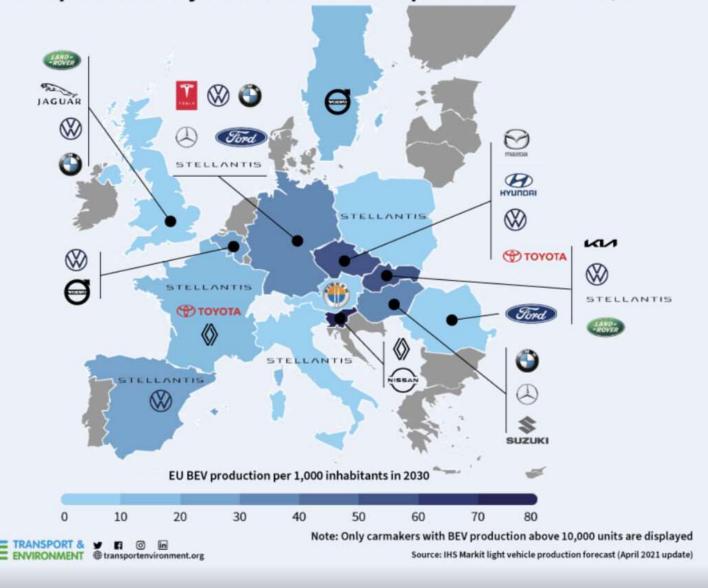
### INDUSTRY:

TUV

The EU industry and energy systems are transforming:

The **donkey** became a race horse!

### Europe's battery electric vehicles production in 2030





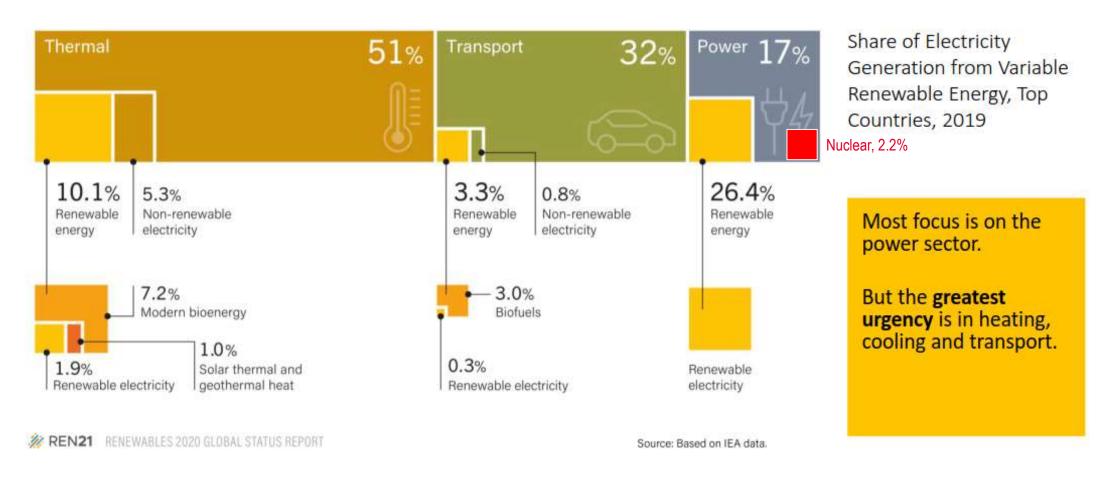
Industry: The EV is just the beginning; the transformation is way more fundamental!







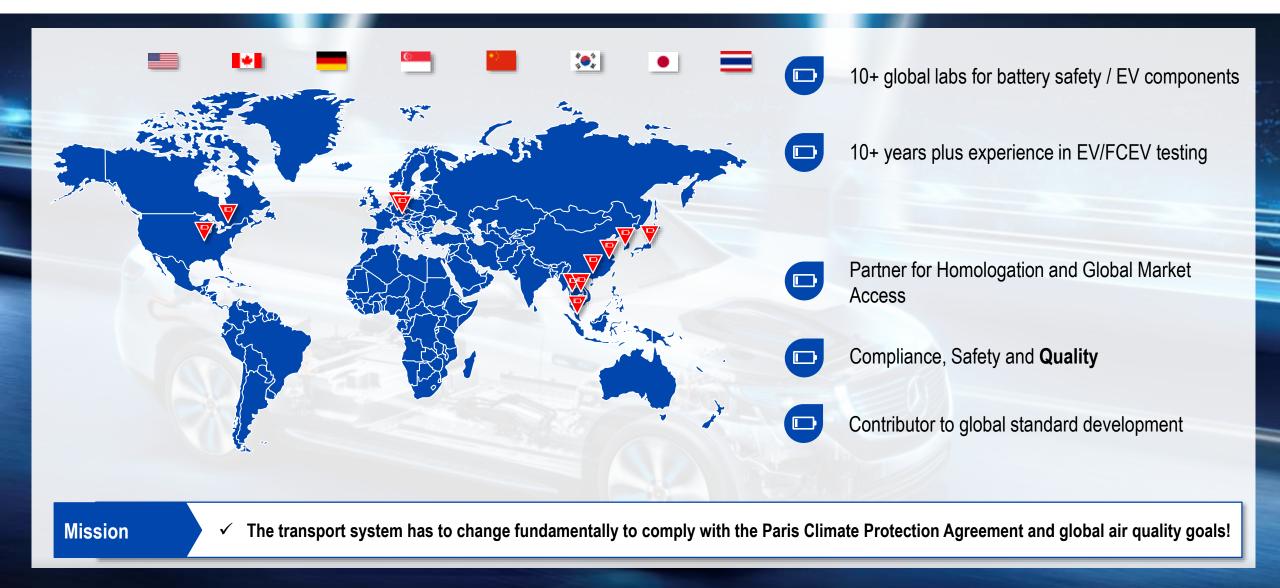
#### MORE THAN 80% OF OUR ENERGY FOR HEATING, COOLING, TRANSPORT



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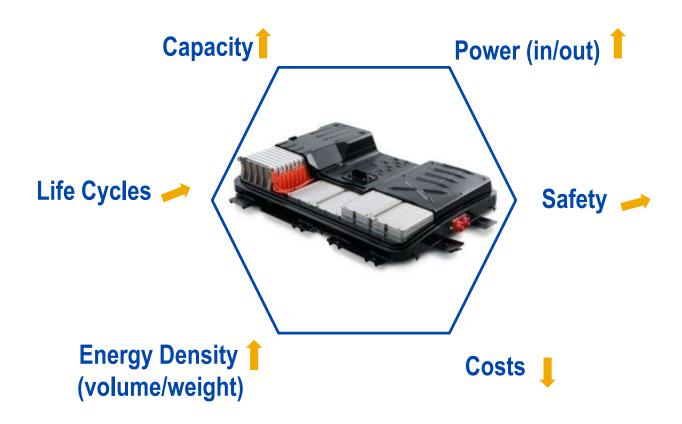
## Why going with TÜV SÜD? Our global approach in EV and FCEV safety (incl. their Infrastructures)



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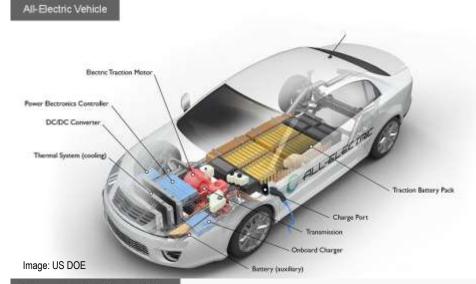


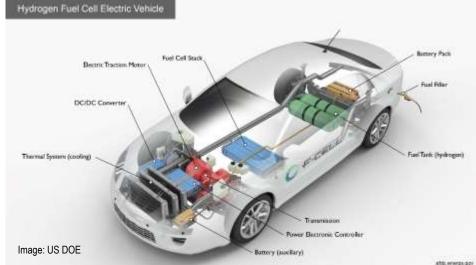


Typical range expectation: 300-500 km ... leads to battery capacities of 45–100 kWh! Fast charging of 150 kW or even 350 kW becomes state of the art in Europe already!

# TUV

### The battery is only one component, we prepare for more! (DIN/ISO/SAE or vehicle manufacturer own standards)















Splash water











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# Battery Testing Lab in Changzhou – opened 2020





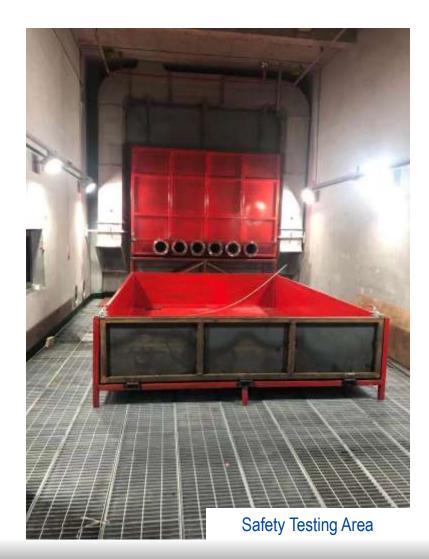




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## Battery Testing Lab in Guangzhou opened May 2021







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# Testing Labs in USA&Canada

- Situated in Auburn Hills near to Detroit and Newmarket near to Toronto
- Battery Testing experience since 2008 integrated in automotive testing labs
- Large portfolio of performance and environmental testing
- Experience in specific safety testing
- Specific expertise in cell analysis and chemistry evaluation
- More than 50 testing engineers with automotive component and battery experience
- Significant expansion in the next years

30+ mio USD investment
New location around Detroit
Integrated automotive testing lab
Start of operation towards end of 2022!

