











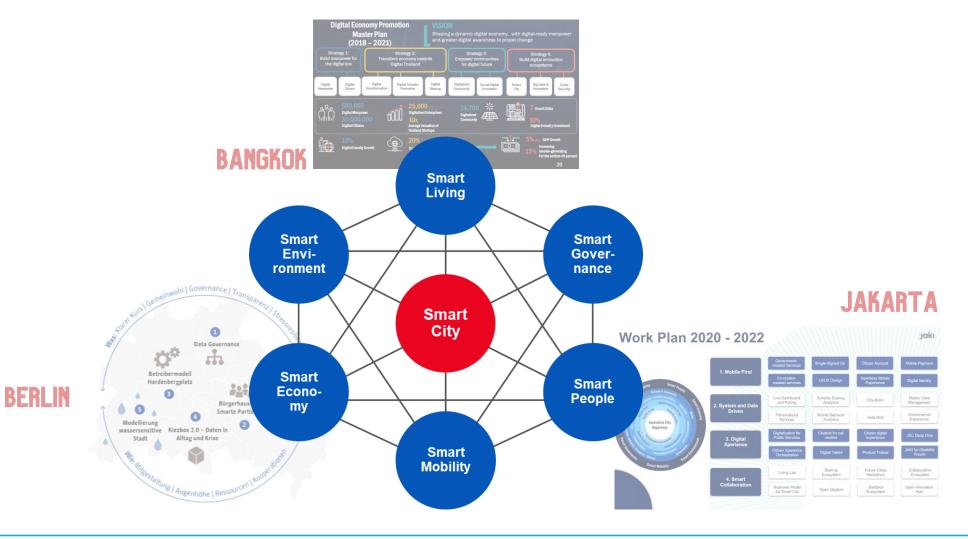


Strengthening Urban Governance, Prosperity and Innovation in Jakarta

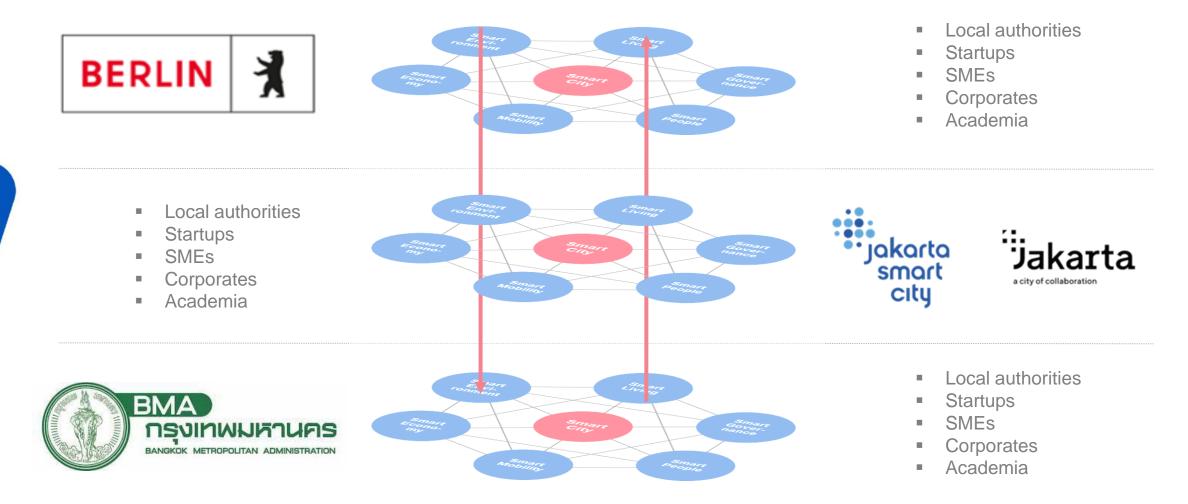




Cities develop Smart City strategies to address challenges in their respective ecosystems



Our goal is to vertically connect key stakeholders from these three ecosystems



Transportation & Mobility among Berlin's most significant startup industries (ranked through investment volume)

AMOUNT INVESTED VINDUSTRIES	2015	2016	2017	2018	2019	2020	I F 2021
Fintech	€127m	€263m	€273m	€592m	€1.2b	€482m	€1.7b
Food	€875m	€175m	€435m	€75m	€198m	€182m	€600m
Enterprise Software	€136m	€133m	€366m	€304m	€424m	€554m	€593m
Transportation	€183m	€105m	€337m	€719m	€714m	€706m	€587m
Health	€29.9m	€40.1m	€85.1m	€50.1m	€119m	€196m	€168m
Marketing	€44m	€10.5m	€71.7m	€108m	€249m	€55.5m	€132m
Home Living	€256m	€59.3m	€85.8m	€60.2m	€148m	€13.5m	€85m
Real Estate	€2.6m	€27.6m	€37.9m	€55.1m	€397m	€128m	€76.1m
Education	€24.7m	€19.4m	€13.4m	€31.3m	€60.6m	€42.3m	€74.1m
Energy	€10.1m	€44.7m	€53.5m	€9.9m	€61m	€15.4m	€64.9m

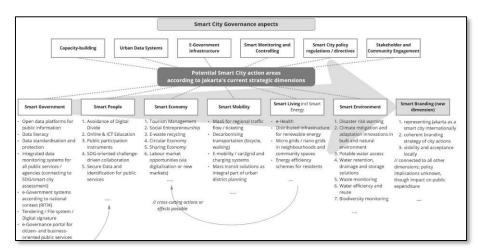
Together with local authorities of Jakarta we are building the Future City Hub, one of Indonesia's leading innovation centers



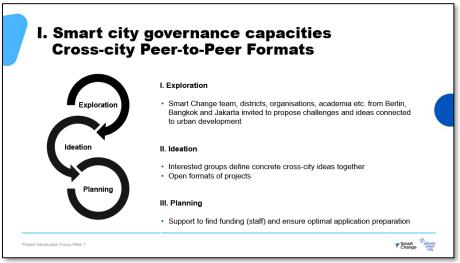




Our activities reflect a 360° view on Smart City challenges, therefore integrating policy and social aspects

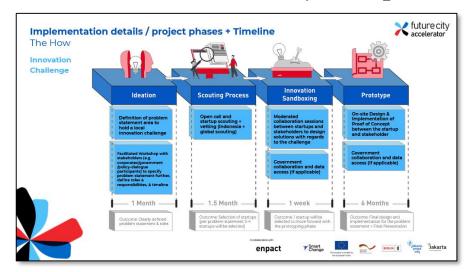


Smart City Governance strategy to identify fields of action in the Smart City landscape of Jakarta as well as to improve related policy making.

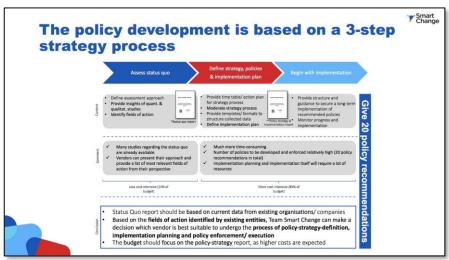


Delegation trips and peer-to-peer exchange in order to enhance cross-border networking and solution building.

Smart City challenges require a strong committment of public decision makers, corporates and startups

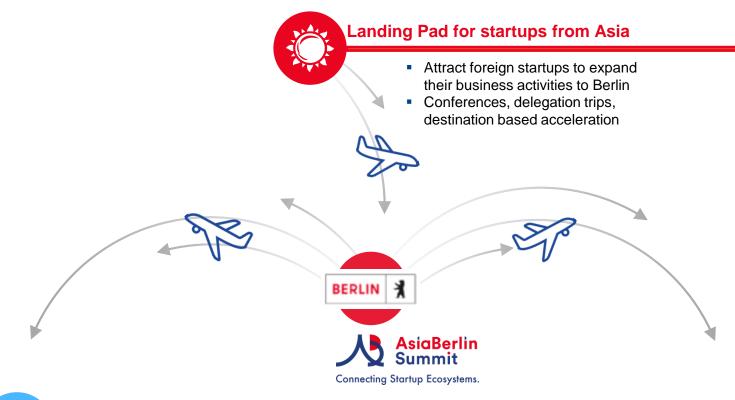


Our future city accelerator is designed to help solve urban challenges through combining the knowledge of authorities, companies and (tech) startups.



Our entrepreneurship strategy policy aims to improve Jakarta's startup friendliness. The findings of this report will also be shared among Berlin and Bangkok decision makers in order to better connect the three ecosystems.

Berlin's internationalization initiatives – also catering towards ASEAN





- Support SMEs along Berlin's cluster industries to enter foreign markets
- Conferences & delegation trips

Internationalization Accelerator

- Support startups from Berlin to expand their business activities to ASEAN
- Conferences, delegation trips, destination based acceleration





Germany in Indonesia

Total FDI Projects



Total Capex \$6.45bn



Total Jobs 25,616



Total Companies

Germany in Thailand

Total FDI Projects



Total Capex \$4.49bn



Total Jobs 24,465



Total Companies 132



FDI perspectives on this triangular cooperation



Total FDI Projects



Total Capex \$593.00m



Total Jobs



Total Companies

Indonesia in Germany

Total FDI Projects



Total Capex



Total Jobs



Total Companies

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Indonesia

Thailand in Indonesia





Total Capex \$12.55bn



Total Jobs



Total Companies



Indonesia in Thailand

Total FDI Projects



Total Capex \$99.60m



Total Jobs





Total Companies







What's next?

Establish ground breaking innovation hub & accelerator in Jakarta with involvement of Berlin and Bangkok Develop cross-city initiative between Payathai district Bangkok and Charlottenburg-Wilmersdorf district Berlin Deepening the relationship with Bangkok Metropolitan Administration for "Smart Change Bangkok" cooperation Establish new projects with other Asian ecosystems in order to contribute to the internationalization of startups and SMEs 3 Berlin is very open to further elaborate new project ideas



Do you have a project idea in mind?

Contact us.



Antonin Salice-Stephan

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Danke.

<u>ขอบคุณครับ.</u>

Terima kasih.















THANK YOU & DANKE